# The Impact of Connectivity on the Production and Diffusion of Knowledge

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### 1. Introduction

2. Two-player Economy

3. Equilibria in Large Economy

4. Social Surplus













# Main Contributions

- Multiple agents are connected via their social ties.
- Not fully connected like Bolton and Harris (1999) and Keller, Rady, and Cripps (2005), and not fully isolated like Gittins (1979).
- Our contribution: Intermediate case, where agents are connected to each other with some probability.
- Pros and cons of connections: *reducing* ex ante exploration incentives (because of free riding) and *increasing* ex post information sharing.

Equilibrium social surplus dependence on the degree of connections? Not necessarily increasing

### Two-period Model

- Hidden payoff relevant state of the world  $\theta \in \{0, 1\}$ . Symmetric initial belief  $\pi = \mathsf{P}(\theta = 1)$ .
- Each agent faces a binary choice in both periods: a = 0 exploiting the safe arm; a = 1 exploring the risky arm.
- Payoff to the safe arm = 0.
- If agent selects the risky arm (a=1) its payoff  $y\in\{-\alpha,1\}$  is drawn independently from

$$\mathsf{P}\left(\left.y=1\right|\theta=1\right)=\beta$$
 and  $\mathsf{P}\left(\left.y=1\right|\theta=0\right)=0.$ 



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## Starting with Two-player economy

- Suppose each player gets to observe the outcome of the other player's first period experimentation with probability p > 0.
- Time discount factor = δ ∈ (0, 1) → unlike other social learning models in networks, where agents are *myopic*: Bala and Goyal (1998), Gale and Kariv (2003) and Sadler (2020).

#### Proposition 1: Two-player equilibrium

There exists two thresholds  $\underline{\pi} < \overline{\pi}$  such that the exploitation equilibrium appears only on  $[0, \underline{\pi}]$ , and the exploration equilibrium appears only on  $(\overline{\pi}, 1]$ . Closed form expressions for the cutoffs are

$$\underline{\pi} = \frac{\alpha(1-\delta)}{(1+\alpha)(1-\delta)+\delta\beta}, \quad \bar{\pi} = \frac{\alpha(1-\delta)}{(1+\alpha)(1-\delta)+\delta\beta(1-p\beta)}.$$

# Some Comparative Statics



### Social Optimum

#### Proposition 2: Two-player optimum

The socially optimal outcome is for both players to exploit the safe arm whenever  $\pi \leq \underline{\pi}^*$ , and to jointly explore the risky arm on  $\pi \geq \overline{\pi}^*$ , where

$$\underline{\pi}^* = \frac{\alpha(1-\delta)}{(1+\alpha)(1-\delta) + \delta\beta(1+p)}, \quad \bar{\pi}^* = \frac{\alpha(1-\delta)}{(1+\alpha)(1-\delta) + \delta\beta(1+p(1-2\beta))}$$

### Under-exploration

### Over-exploitation



### Two-Player Equilibrium Social Surplus

As a function of connection probability p, it is **not** always increasing:



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- $n\in\mathbb{N}$  agents in the economy.
- Each player in the second period observes the exploration outcome of a randomly selected group of individuals  $\leadsto$  random variable M
- Two important cases:
  - Local observability: signals of the *immediate* neighbors
  - **Global** observability: signals of the *connected component*  $\mathcal C$
- Some notation  $\rightarrow$  let  $\mathsf{P}_k$  and  $\mathsf{E}_k$  refer to the distribution of M when  $k \in \{0, 1, \dots, n\}$  players *explore* in the first the period. Also denote

$$q_k(m) := \mathsf{P}_k(M = m)$$
 and  $Q_k(m) := \mathsf{P}_k(M \le m)$ .

### Equilibrium Characterization

Theorem 3: Equilibrium number of explorers

The equilibrium in which k players explore, where 0 < k < n, exists only when

$$\frac{\alpha(1-\delta)}{(1+\alpha)(1-\delta)+\delta\beta\mathsf{E}_{k-1}\left[(1-\beta)^{M}\right]} < \pi \le \frac{\alpha(1-\delta)}{(1+\alpha)(1-\delta)+\delta\beta\mathsf{E}_{k}\left[(1-\beta)^{M}\right]}$$

Full exploration (i.e. k = n) appears when

$$\pi > \bar{\pi} := \frac{\alpha(1-\delta)}{(1+\alpha)(1-\delta) + \delta\beta \mathsf{E}_{n-1}\left[(1-\beta)^M\right]},$$

and full exploitation (i.e. k = 0) appears on

$$\pi \leq \underline{\pi} := \frac{\alpha(1-\delta)}{(1+\alpha)(1-\delta)+\delta\beta}.$$

### Large-n Limit of Equilibria with Local Observability

- Suppose every two agents are connected to each other with probability  $p = \lambda/n$ .
- As  $n \to \infty,$  the  $\mathit{full}$  exploration threshold converges to:

$$\bar{\pi}_{\infty}^{\text{local}} := \lim_{n \to \infty} \bar{\pi}_n^{\text{local}} = \frac{\alpha(1-\delta)}{(1+\alpha)(1-\delta) + \delta\beta e^{-\lambda\beta}}$$

#### Proposition 4: Limiting fraction of explorers

Let  $k_n(\pi)$  be the equilibrium number of exploring agents in an economy of n individuals with local connections, then

$$\begin{split} &\lim_{n\to\infty}\frac{k_n(\pi)}{n} = \kappa(\pi) \\ &:= \begin{cases} 0 & \pi \leq \underline{\pi} \\ \frac{1}{\lambda\beta}\log\frac{\delta\pi\beta}{(1-\delta)(\alpha(1-\pi)-\pi)} & \underline{\pi} < \pi < \overline{\pi}_{\infty}^{\text{local}} \\ 1 & \pi \geq \overline{\pi}_{\infty}^{\text{local}} \end{cases} \end{split}$$



# Large-nLimit of Equilibria with Global Observability

#### Proposition 5: Limit of exploration threshold

Let  $p=\lambda/n$  be the pairwise connection probability, and T be the total progenies of a Branching process with  $\mathsf{Poisson}(\lambda)$  offspring distribution, then

(i) |C| converges in distribution to T, where  $\mathsf{P}(T = k) = e^{-\lambda k} \frac{(\lambda k)^{k-1}}{k!}$ , and

(ii) as  $n \to \infty$ :

$$\bar{\pi}_{\infty}^{\text{global}} := \lim_{n \to \infty} \bar{\pi}_n^{\text{global}} = \frac{\alpha(1-\delta)}{(1+\alpha)(1-\delta) + \delta\beta \mathsf{E}\left[(1-\beta)^{T-1}\right]}$$

# Rapid Tightening of the Exploration Region

- The exploration threshold in the global regime is closely connected to the MGF of Borel's distribution  $\rightarrow$  Lambert's W function
- For small  $\beta$ :  $\bar{\pi}_{\infty}^{\text{global}}$  rapidly rises as  $\lambda$  goes from just below 1 to just above 1.



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### Finite-n Equilibrium Social Surplus

Proposition 6: Finite-*n* average equilibrium social surplus

The equilibrium social surplus falls discontinuously on every  $\lambda$  where the economy undergoes an equilibrium regime change.



### Large-n Limit of Equilibrium Social Surplus

Let  $k_n$  be the equilibrium number of exploring agents. Define

$$\bar{u}_{\infty} := \lim_{n \to \infty} \frac{u_{k_n, n}(\pi, \lambda)}{n}$$



### Social Optimum in Local Economies

#### Theorem 7: Social optimum

The socially optimal outcome is full exploitation iff  $\pi \leq \underline{\pi}^*$ , and full exploration iff  $\pi \geq \overline{\pi}^*$ . Furthermore, on  $[0, \underline{\pi}^*]$  the social surplus is decreasing in k ( $\Delta u_k \leq 0$ ), and on  $[\overline{\pi}^*, 1]$  it is increasing in k ( $\Delta u_k \geq 0$ ).



The social welfare function features **asymptotic complementarity** between k and  $\pi$ , when for every  $k \in \mathbb{N}$  and  $\pi' < \pi''$  in [0, 1]:

 $\liminf_{n \to \infty} \min_{0 \le k < n} \left\{ \left( u_{k+1}(\pi'') - u_k(\pi'') \right) - \left( u_{k+1}(\pi') - u_k(\pi') \right) \right\} \ge 0$ 

Proposition 8: Sufficient condition for asymptotic complementarity

For sufficiently small  $\delta$  (specifically  $\delta \leq \frac{1}{\lambda+2}$ ), or equivalently sufficiently sparse connections, the social welfare function features asymptotic complementarity.

- We characterize the equilibrium behavior in Bandits with random connections among agents.
- The limit of equilibria are found when  $n \to \infty$  in economies with local and global observability of signals.
- Because of two involving forces, namely information sharing and free riding, the equilibrium social surplus is not always increasing in connections.
- We find sufficient condition for the existence of complementarity between the size of exploring group and the initial belief.